

RANKED

1



Erich Industries

Verona, Wis.
Year Established: 1991
www.alliedlines.com

Erich Industries was founded in 1990 by Kenneth Nachreiner as a manufacturer of innovative allied lines for the industrial door and loading dock industries. The company grew at a rapid pace through the 1990s with the introduction of many award-winning products including Guiding Lite Dock Reflectors, MICRODOOR and the SECTION SAVER Door Ratchet. Ken invented most of the products they manufacture, and acquired the intellectual property rights to others. Sales expanded considerably upon introduction of his KNOCK & LOCK Impact Panel, winner of the Plant Engineering Product of the Year Award. Overhead Door Corp. eventually licensed the rights to the KNOCK & LOCK, continuing to manufacture and distribute it to this day. DOOR DYNAMICS, manufacturer since 1979 of the premier Kwik-Op pneumatic industrial swing door opener, was acquired in 2004 from Chase Doors. Another version of the product, AIR FORCE automatic door openers, was also introduced with great success and both boast many prominent Fortune 500 companies as repeat customers. Erich Industries has always been considered an innovative-product company including its early use of the Internet as a key marketing tool beginning in 1994. For example, many of the unique domains including AlliedLines.com, DockSafety.com, and an unmatched portfolio of door related domains such as HighSpeedDoors.com, have helped establish their position as a leader in these market segments. Erich Industries is proud of its exceptional tradition of innovative, award-winning allied line products, continually striving to become the reseller's most respected supplier.



Q: What's your favorite new, innovative product?

A: Erich Industries continues its advancement in innovative products with the introduction of the new technologically advanced Safety Sentry Warning Signal Alarm for loading docks.

2

Clopay Building Products

Mason, Ohio
Year Established: 1964

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www.clopaydoor.com; www.facebook.com/clopaygaragedoors; www.twitter.com/clopay

A: The Clopay Canyon Ridge Collection for a variety of reasons. It's constructed from a durable, low-maintenance material that looks like real wood but is made from a composite that arrives pre-finished and ready to install; it's well insulated; and it offers a unique appearance, design flexibility and customization. Dealers and builders named it one of the best new products of the year, and we are looking at opportunities to expand the range of design options and price points offered in that line in 2011.

3

Raynor

Dixon, Ill.
Year Established: 1944
www.raynor.com

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A: For obvious reasons, our Innovations Series garage doors come to mind. Although the Innovations Series was introduced several years ago, from an innovation standpoint, it still offers features and benefits that are far more innovative than other steel two-sided garage doors currently available in the marketplace. The Raynor Innovations Series is composed of three models, Affina, Centura and Relante. Innovations Series garage doors are made with foam-in-place polyurethane, which uses Raynor's patented urethane application system and gives Innovations Series garage doors some of the best R-values in the industry. Section joints feature the Raynor Finger Protection System, which safeguard against injuries during operation. Mixed panel embossment options allow customers the ability to combine colonial (short) or ranch (long) embossments within a single door. The combination of excellent R-values, safety features such as the Raynor Finger Protection System, and the design versatility of mixed panels makes the Innovations Series one of the most innovative steel two-sided garage door lines in the industry.

4

Arrow Tru-Line

Archbold, Ohio
Year Established: 1970
www.arrowtruline.com

A: Breezy Living Screen Solutions — turning garage spaces into new, usable living space simply, practically and affordably.

5

Ackue International

Sanford, Fla.
Year Established: 2007
www.ackue.com

A: Our latest product, which will be introduced at the 2011 International Builders' Show in Orlando, is an attractive faux-wood-overlay-on-metal-door-design. This new product allows Ackue to offer all homeowners the curb appeal of a wooden door at a price point that is more affordable for the low- to mid-range housing market.